



## **FOR IMMEDIATE RELEASE**

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## **Fronius and SunWize Expand Partnership**

### **Residential Power Systems Division increases value to homeowners with IGPlus inverter and monitoring solution**

Kingston, NY and Brighton, MI – October 28, 2009 - [SunWize Residential Power Systems](#), the premier solar installation division of SunWize Technologies, Inc., has entered into an agreement with Fronius USA, LLC to utilize Fronius IG Plus and DATCOM as their preferred inverter and monitoring solutions for residential and small commercial applications.

SunWize Residential Power Systems, a leading installer in California and Oregon, determined it could lower the cost and improve service to its customers by standardizing on an inverter/monitoring solution. After evaluating a number of products, the Fronius IG Plus and DATCOM combination was selected on the basis of its technology, reliability, ease of use, and value.

SunWize customers using Fronius' top of the line inverter and monitoring solution are able to track their system's performance from anywhere in the world via an online portal. Lifetime access is free; the only investment required is for datalogger components used in the initial system installation. In addition, SunWize can monitor the system's performance and will be alerted automatically in the event of a service disruption. This feature allows SunWize to further strengthen its commitment to quality and absolute customer satisfaction.

"We wanted to standardize on a best-in-class inverter and monitoring solution to improve our operational efficiencies and deliver greater value to homeowners," explains Paul Garvison, Vice President of Commercial and Residential Power Systems at SunWize. "By teaming with our long-time partner Fronius, we can now offer our customers sophisticated, yet user-friendly monitoring at a nominal cost."

"We have for many years been a manufacturer partner of SunWize's industry-leading distribution division," states Gord Petroski, Director, Fronius USA, Solar Electronics Division. "We are very pleased to expand our relationship to include their rapidly growing Residential Power Systems Division."

#### About SunWize

SunWize Technologies, Inc., a subsidiary of Mitsui & Co. (U.S.A), Inc., offers superior solar energy solutions to homes and businesses in the U.S. and abroad. The SunWize advantage is complete commitment to the customer's satisfaction. Founded in 1992, SunWize is a pioneering solar distributor delivering top-tier products to the North American marketplace. The company manufactures a full line of best-in-class engineered solutions. In addition, SunWize continues to build

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on its reputation for high-quality residential, commercial, public sector, and industrial installations. The company operates manufacturing and distribution facilities on the east and west coasts and sales offices throughout the U.S. and Canada. For more information, call Matt Ziskin at 408-510-5178 or visit [www.sunwize.com](http://www.sunwize.com).

#### About Fronius

Fronius International GmbH is a world market leader in energy conversion technologies. Headquartered in Wels, Austria, the US subsidiary, Fronius USA, LLC is located in Brighton, Michigan. Fronius has over 60 years of experience and employs over 2800 globally. Fronius was founded in 1945 and has developed a revolutionary inverter concept that is used for both grid-tied as well as European stand-alone solar systems. Fronius takes pride in providing world class customer service and has over 350,000 Fronius solar inverters installed worldwide. Fronius Solar Electronics Division is supported through an international network of sales partners. For more information, call Kathy Masson at 810-844-2785 or visit [www.fronius-usa.com](http://www.fronius-usa.com).

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